



## Overview

**White Wolf Capital LLC** is a private equity firm that began operations in late 2011 and is focused on management buyouts, recapitalizations and investments in leading middle market companies. We believe in a solutions-oriented and flexible investment approach. We are long-term investors and structure our investments with that philosophy in mind.

Deals are financed through a proprietary network of investors and institutional capital partners who commit funds to an individual acquisition or strategy on a deal by deal basis.

In general, we look to invest in companies with \$10 million to \$100 million in revenues and at least \$1 million in EBITDA.

We focus on investment opportunities that are headquartered in North America operating in a number of industries. Preferred industries include: manufacturing, business services, information technology, security, aerospace and defense.

## Strategy

Core to our strategy is to take a partnership approach to investing. We seek to partner with management teams to drive value through business development and operating improvements. Our operating executives have a strong track record in adding value through business development initiatives and in implementing and overseeing operating improvements.

We typically prefer situations where the seller is willing to retain a meaningful equity stake. We strongly believe that establishing a structure in which both investors and key managers share a common ownership vision, and are motivated to maximize value, is critical to achieving superior return on investment.

Typical investment candidates include companies or carve-outs involving management-led buyouts, family-owned businesses where the owner is seeking liquidity or retirement, companies that require new capital for growth, strategic initiatives or balance sheet restructurings.

Although we are primarily focused on acquiring control positions in leading middle market companies, we also seek mezzanine investment opportunities in connection with leveraged acquisitions, recapitalizations, later-stage growth financings, co-investments and/or balance sheet restructuring.

## Summary of Investment Criteria

INDUSTRIES	FINANCIALS	SITUATIONS	GENERAL
<ul style="list-style-type: none"><li>• Manufacturing</li><li>• Business services</li><li>• Information technology</li><li>• Aerospace &amp; defense</li><li>• Firearms &amp; related</li></ul>	<ul style="list-style-type: none"><li>• Revenues up to \$100 mill.</li><li>• Minimum EBITDA of \$1 mill.</li><li>• Consistent cash flows</li><li>• Stable operating margins</li><li>• Historical &amp; projected growth</li></ul>	<ul style="list-style-type: none"><li>• Management buyouts</li><li>• Leveraged buyouts</li><li>• Recapitalization &amp; refinancing</li><li>• Strategic initiatives &amp; growth</li><li>• Co-investments</li></ul>	<ul style="list-style-type: none"><li>• Located in the U.S. or Canada</li><li>• Proven management teams</li><li>• Alignment of interests</li><li>• Strong and defensible position</li><li>• Solid industry fundamentals</li></ul>

## Contact

For further information, please email us at [info@whitewolfcapital.com](mailto:info@whitewolfcapital.com).

601 Brickell Key Drive, Suite 700, Miami, FL 33131 • [www.whitewolfcapital.com](http://www.whitewolfcapital.com)